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This agreement is made between Zulma Real Estate (the "Company"), and \_\_\_\_\_, an individual residing at \_\_\_\_\_ (the "Scout").

The Company offers real estate property management services and intends to engage the Scout to refer potential clients to the Company in exchange for a referral fee.

The Scout agrees to use their best efforts to identify and refer potential clients who may be interested in the Company's products or services.

The Company agrees to pay the Scout a one time referral fee of \$350 per converted referral. The Company will payout the referral fee on a quarterly basis. The 15th day after the quarter ends . The Scout must introduce us to the key decision maker(s) of the property and the client must be one that we are not already in talks with about services.

The referral fee will be paid quarterly by the Company to the Scout's bank account or other payment method agreed upon by both parties if/when a referred client is signed.

The Scout acknowledges that they are an independent contractor and not an employee, agent, partner, or joint venture of the Company. The Scout is solely responsible for their own taxes, expenses, and liabilities arising from their activities under this agreement.

When speaking to anyone as part of the Zulma Real Estate Scout Program, the Scout will not represent that they are an employee, associate, or representative of Zulma Real Estate. The Scout acknowledges that they do not have the legal authority to bind Zulma Real Estate or its affiliates to contractual agreements of any kind, and will not represent to anyone that they have such authority.

This agreement will commence on \_\_\_\_\_ and will continue until terminated by either party. The Company may also terminate this agreement immediately if the Scout breaches any of its terms or engages in any misconduct, fraud, or illegal activity.

This agreement constitutes the entire understanding between the parties and supersedes any prior agreements or communications. This agreement may only be modified by a written amendment signed by both parties.

IN WITNESS WHEREOF, the parties have executed this agreement as of the date below. Zulma Real Estate.

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

\_\_\_\_\_

By: \_\_\_\_\_

Name: \_\_\_\_\_

Date: \_\_\_\_\_